

## Kurt Salmon Associates

KURT SALMON ASSOCIATES

Founded in 1967, Atlanta-based Colliers Cauble & Co. provides a wide range of commercial real estate services.

Our clients not only benefit from the market knowledge of one of the most experienced groups of real estate professionals in Atlanta, they also enjoy national and international reach through our ownership in Colliers International, with over 200 offices in more than 50 countries.

- Office / Industrial Brokerage
- Retail / Land Brokerage
- Financial Services
- Property Management
- Corporate Services

**COLLIERS  
CAUBLE**

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**The Peachtree**  
57,828 RSF Office  
1355 Peachtree Street  
Atlanta, GA 30309

### Challenge

- Assist Large International Consulting Firm in a Sale/Leaseback Transaction.

### Services

- Sale/Leaseback Analysis and Negotiation.
- Market Comparables Analysis and Broker Opinion of Value.
- Space Program/Construction Management.
- Strategic Planning.

### Results

- Successfully Negotiated 30,011 RSF sale of KSA's Fee Simple Condominium Interest to the predominant owner in the building-TMW.
- Successfully Negotiated a Long-Term Leaseback of 57,828 RSF to meet KSA's space requirements into the future.