



Joseph R. Montgomery, III

SENIOR VICE PRESIDENT, PRINCIPAL
Colliers International - Atlanta



joe.montgomery@colliers.com

EDUCATION OR QUALIFICATIONS

Georgia Institute of Technology
Bachelor of Science – Industrial Management

AFFILIATIONS AND MEMBERSHIPS

Atlanta Commercial Board of Realtors (ACBR)

International Council of Shopping Centers (ICSC)

Colliers Investment Services Group (CISG)

CONTACT DETAILS

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AREA OF EXPERTISE

Joseph R. Montgomery, III is a Senior Vice President with Colliers International and serves as Director of Retail Investment Sales Division. Mr. Montgomery is focused primarily on the sale of investment transactions for retail properties, concentrating in the Southeast. He is a member of Colliers Investment Services Group, an affiliation of 60+ of Colliers' top investment sales professionals representing Billions in sales annually.

PROFESSIONAL ACCOMPLISHMENTS

- "Top Five" producer award recipient from Colliers International for 2009 Retail Investment Sales Volume (USA).
- "Phoenix" Award recipient, for lifetime production by the Atlanta Commercial Board of Realtors' Million Dollar Club

BUSINESS AND EDUCATIONAL BACKGROUND

Mr. Montgomery's credentials feature 26 years of exclusive capital market transaction experience including the financing and sales of retail, office, multi-family, and industrial properties throughout the southeast. He has personally consummated over 200 transactions, exceeding \$1 billion in total volume. Previous work experience includes ten years as a commercial mortgage banker with Shoptaw-James and an asset management post with Confederation Life Insurance Company where he participated in the portfolio management of \$3.2 billion in commercial real estate loans.

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REPRESENTATIVE CLIENTS AND PROJECTS

Nationwide Life Insurance Company

- Merchants Square (Kroger) – Riverdale, GA
- Interlochen Village (Office Max) – Norcross, GA
- Alpharetta Square (Bruno's) – Alpharetta, GA
- Athens West (Ingles / Office Depot / Goody's) – Athens, GA

JER Partners

- Parkside Shops – Sandy Springs, GA
- Lanier Crossing (Winn Dixie) – Cumming, GA
- North Leg Plaza (Food Lion) – Augusta, GA
- Twin Cities Plaza (Wal-Mart / Food Lion) – Sandersville, GA

Capmark Financial

- Commerce Building – Savannah, GA
- Wesley Chapel Square – Decatur, GA

Jamestown

- Buckhead Pavilion – Atlanta, GA
- Publix @ Middle Beach – Panama City Beach, FL
- Publix @ Woodruff – Greenville, SC

Mass Mutual (Cornerstone Advisors)

- Shallowford Falls (Kroger) – Roswell, GA
 - Hatcher Square Mall – Milledgeville, GA
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